



Mari's role in recent years at Western Asset Protection has focused on evaluating the needs and opportunities in the healthcare market from an operational and marketing standpoint and then shifting WAP's focus to capitalize on them and poise WAP for success. Prior to that, she led the long-term care division, until her assessment of that industry revealed a significant loss in profitability. She quickly transitioned into working directly on WAP's infrastructure, given the rapid growth of the Medicare product lines. Mari hired talented teams, developed new technology, streamlined processes and continually strives to keep WAP at the top of its game.